

# CANADA

*Now!*



MOTORCYCLE AND MOPED INDUSTRY COUNCIL • CANADIAN OFF-HIGHWAY VEHICLE DISTRIBUTORS COUNCIL

## MOTORCYCLE

August maintained the level from July, being only 37 units (-.7%) off of 5,309 for the same month, 2016.

The total was affected by a nearly -5% decline (149 units) in the street category, and a 7.25% decline in scooters. But the remainder of the categories made back almost of those numbers.

All the provinces stayed very near their July numbers, but were in the negative. Ontario and Nova Scotia were the exceptions being on the plus side.

YTD – total sales stays close but on the positive side with a 2% (1,043 units) gain. Again, as with the month's numbers, street was in the negative, but the remaining categories made up for that.

Also, the provinces stayed close to their 2016 numbers, but Ontario was noted for their healthy increase to date of over 700 units (6.32%) for the year.

## ATV

August had a similar gain that July experienced, with a 3.49% increase, or 142 units, over the same month of 2016.

Many of the provinces were off the previous August by small amounts. But Quebec is noted for the large increase of 24%, or 225 units.

YTD – ATVs are holding on to a 2.8% increase, or 922 units. Alberta and BC remain steady, but Saskatchewan is off -20% for the year. Ontario and Quebec are similar, both with an 11% increase. Nova Scotia and Newfoundland are down by 13% and 12% respectively.

Respectfully submitted

Tim Stover - Director of Operations – PSS

## **RETAIL SALES ANALYSIS**

*For  
August , 2017*

*The  
Motorcycle*  
SHOWS

### **2018 Show Dates**

**Calgary – Jan. 5-7**

**Edmonton – Jan. 12-14**

**Vancouver – Jan. 19-21**

**Quebec – Feb. 2-4**

**Toronto – Feb. 16-18**

**Montreal – Feb. 23-25**

**POWER-SPORT  
SERVICES**

**COHV CVHR MMIC CIME**

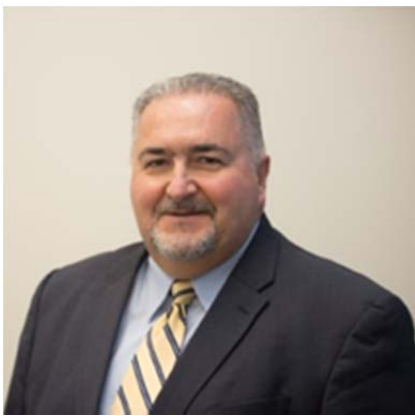
**MMIC / COHV  
AFFINITY PARTNERS**

**Dalton Timmis  
INSURANCE**

**Federated  
Insurance**

# Seven steps to an environmentally friendly office

by Mauro Di Tullio, SENIOR ACCOUNT REPRESENTATIVE, ASSOCIATIONS | [www.federated.ca](http://www.federated.ca)



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**An environmentally friendly workplace isn't just better for the planet but also your employees and – believe it or not – your bottom line as well. It also has the added benefit of reducing risks and preventing losses as well.**

Here are seven easy, cost-effective methods to help your office go green:

#### **1. Give CFLs the green light:**

Switching from standard, incandescent bulbs to compact fluorescent light bulbs (CFLs) will noticeably decrease your office's energy consumption. Yes, they initially cost more than standard bulbs but you'll end up saving in the long run as they last much longer. Just make sure they're properly disposed of afterwards.

#### **2. Turn off electrical equipment:**

While it may seem painfully obvious, turning off electronic equipment like computers and printers when they aren't in use will save tons of energy and money. Setting equipment to go to "sleep" after a period of inactivity means you can reduce power without even thinking about it. On top of that, it lowers the chances of equipment shorting out and causing a fire or data loss.

#### **3. Less (paper) is more (paper bills):**

You don't have to be a mathematician to figure out that paper usage can be cut in half by

implementing a "print on both sides" policy in your office. You can even take it a step further by purchasing recycled paper. While it's marginally more expensive, you'll still save money if you use both sides of a recycled sheet rather than one side of a standard piece.

#### **4. Warm up to adjusting the temperature:**

Ever notice how there's always at least a few people in the office who cover themselves with blankets even when it's warm out? Well, they're not crazy – your office is probably cold. So if your workplace can stand to be a few degrees warmer in the summer, (or perhaps a little colder in the winter), adjust your thermostat. Even a few degrees will lower your carbon footprint as well as your costs.

#### **5. Don't keep your love for the environment all (plastic) bottled up:**

Disposable, plastic water bottles should never be used. Refilling a cup or a stainless steel water bottle is much better for the planet and your wallet. While you're at it, use a travel mug for your morning java. The vast majority of coffee shops will gladly fill a mug instead of a disposable cup – some even offer a slight discount for it. So buying a travel mug, like CFL bulbs, ends up paying off.

#### **6. Make ecofriendly practices feel at home:**

Employees who work from home save gas, energy and time.

Allowing employees to telecommute, even for just a few days a week is definitely worth looking into.

**7. Clean up your environmental act:** Non-solvent, environmentally friendly cleaning products such as washroom soap or floor cleaners are better for the planet and safer for you. Oil based-products can cause fires, while caustic products can damage equipment and buildings and harm employees.

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Mauro Di Tullio is the Senior Account Representative for Associations at Federated Insurance.

**MMIC Statistics Report**  
**Retail Motorcycle Sales Report**  
*For the Month of August 2017*

	Current Month	% of Volumes (CM)	Same Month LFY	% of Volumes (CM LY)	Unit Change	% Change	YTD	% of Volumes (YTD)	Prior YTD	% of Volumes (YTD LY)	Unit Change	% Change
Street	3,103	58.86%	3,252	61.25%	-149	-4.58%	30,421	59.55%	32,170	64.28%	-1,749	-5.44%
Dual Purpose	440	8.35%	432	8.14%	8	1.85%	4,771	9.34%	4,074	8.14%	697	17.11%
Competition	731	13.87%	662	12.47%	69	10.42%	6,992	13.69%	6,199	12.39%	793	12.79%
Off-Road Rec	489	9.28%	466	8.78%	23	4.94%	4,330	8.48%	3,634	7.26%	696	19.15%
Mini Bike	189	3.58%	152	2.86%	37	24.34%	1,711	3.35%	1,119	2.24%	592	52.90%
Scooter	320	6.07%	345	6.50%	-25	-7.25%	2,863	5.60%	2,849	5.69%	14	0.49%
<b>Categories TOTAL</b>	<b>5,272</b>	<b>100.00%</b>	<b>5,309</b>	<b>100.00%</b>	<b>-37</b>	<b>-0.70%</b>	<b>51,088</b>	<b>100.00%</b>	<b>50,045</b>	<b>100.00%</b>	<b>1,043</b>	<b>2.08%</b>
British Columbia	865	16.41%	886	16.69%	-21	-2.37%	8,422	16.49%	8,383	16.75%	39	0.47%
Alberta	736	13.96%	743	14.00%	-7	-0.94%	8,529	16.69%	8,515	17.01%	14	0.16%
Saskatchewan	120	2.28%	131	2.47%	-11	-8.40%	1,265	2.48%	1,313	2.62%	-48	-3.66%
Manitoba	116	2.20%	129	2.43%	-13	-10.08%	1,276	2.50%	1,284	2.57%	-8	-0.62%
Ontario	1,241	23.54%	1,199	22.58%	42	3.50%	12,086	23.66%	11,368	22.72%	718	6.32%
Quebec	1,770	33.57%	1,789	33.70%	-19	-1.06%	15,714	30.76%	15,551	31.07%	163	1.05%
New Brunswick	128	2.43%	147	2.77%	-19	-12.93%	1,195	2.34%	1,127	2.25%	68	6.03%
Prince Edward Island	27	0.51%	24	0.45%	3	12.50%	238	0.47%	170	0.34%	68	40.00%
Nova Scotia	165	3.13%	138	2.60%	27	19.57%	1,256	2.46%	1,176	2.35%	80	6.80%
Newfoundland	79	1.50%	102	1.92%	-23	-22.55%	858	1.68%	955	1.91%	-97	-10.16%
Nunavut	5	0.09%	6	0.11%	-1	-16.67%	44	0.09%	30	0.06%	14	46.67%
Northwest Territories	9	0.17%	9	0.17%	0	0.00%	95	0.19%	72	0.14%	23	31.94%
Yukon	11	0.21%	6	0.11%	5	83.33%	110	0.22%	101	0.20%	9	8.91%
<b>Provinces TOTAL</b>	<b>5,272</b>	<b>100.00%</b>	<b>5,309</b>	<b>100.00%</b>	<b>-37</b>	<b>-0.70%</b>	<b>51,088</b>	<b>100.00%</b>	<b>50,045</b>	<b>100.00%</b>	<b>1,043</b>	<b>2.08%</b>

## RETAIL MOTORCYCLE UNIT SALES-CUSTOM CLASSIC

	up to 250cc		251 TO 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc &over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	1	257	0	0	0	3	16	1179	56	2558	197	7660	270	11657
Feb	11	262	0	0	0	3	29	1148	103	2563	340	7628	483	11604
Mar	27	270	0	0	0	3	91	1115	335	2641	636	7514	1089	11543
Apr	36	252	0	0	0	0	145	1032	383	2682	1002	7280	1566	11246
May	44	242	0	0	0	0	170	923	536	2728	1165	6865	1915	10758
Jun	59	262	0	0	0	0	135	916	477	2844	1052	6862	1723	10884
Jul	32	261	0	0	0	0	120	891	318	2844	756	6811	1226	10807
Aug	19	264	0	0	2	2	58	858	197	2749	561	6803	837	10676
Sep	15	262	0	0	0	2	41	857	155	2751	357	6719	568	10591
Oct	9	263	0	0	0	2	23	856	84	2730	236	6693	352	10544
Nov	2	264	0	0	1	3	18	858	30	2712	138	6654	189	10491
Dec	3	258	0	0	2	5	12	858	45	2719	225	6665	287	10505
2015 Jan	5	262	0	0	3	8	26	868	67	2730	247	6715	348	10583
Feb	8	259	0	0	2	10	38	877	107	2734	392	6767	547	10647
Mar	29	261	0	0	12	22	227	1013	334	2733	925	7056	1527	11085
Apr	35	260	0	0	28	50	208	1076	350	2700	967	7021	1588	11107
May	50	266	0	0	36	86	269	1175	446	2610	960	6816	1761	10953
Jun	39	246	0	0	23	109	246	1286	462	2595	835	6599	1605	10835
Jul	27	241	0	0	10	119	165	1331	338	2615	680	6523	1220	10829
Aug	12	234	0	0	1	118	95	1368	179	2597	450	6412	737	10729
Sep	16	235	0	0	8	126	78	1405	179	2621	408	6463	689	10850
Oct	4	230	0	0	8	134	34	1416	72	2609	280	6507	398	10896
Nov	6	234	0	0	6	139	22	1420	41	2620	143	6512	218	10925
Dec	0	231	0	0	8	145	20	1428	52	2627	235	6522	315	10953
2016 Jan	2	228	0	0	0	142	68	1470	66	2626	205	6480	341	10946
Feb	7	227	0	0	2	142	95	1527	114	2633	352	6440	570	10969
Mar	30	228	9	9	14	144	277	1577	348	2647	1078	6593	1756	11198
Apr	32	225	5	14	34	150	207	1576	376	2673	1241	6867	1895	11505
May	37	212	5	19	12	126	241	1548	403	2630	1214	7121	1912	11656
Jun	36	209	12	31	13	116	182	1484	360	2528	999	7285	1602	11653
Jul	26	208	5	36	7	113	137	1456	226	2416	756	7361	1157	11590
Aug	24	220	3	39	8	120	116	1477	187	2424	618	7529	956	11809
Sep	26	230	3	42	16	128	65	1464	141	2386	444	7565	695	11815
Oct	8	234	2	44	6	126	24	1454	62	2376	216	7501	318	11735
Nov	3	231	0	44	6	126	30	1462	50	2385	190	7548	279	11796
Dec	4	235	3	47	5	123	29	1471	33	2366	242	7555	316	11797
2017 Jan	0	233	0	47	0	123	18	1421	58	2358	253	7603	329	11785
Feb	11	237	2	49	3	124	37	1363	104	2348	405	7656	562	11777
Mar	37	244	12	52	4	114	140	1226	238	2238	840	7418	1271	11292
Apr	67	279	17	64	55	135	101	1120	322	2184	1089	7266	1651	11048
May	102	344	13	72	189	312	182	1061	452	2233	1131	7183	2069	11205
Jun	96	404	3	63	130	429	183	1062	376	2249	945	7129	1733	11336
Jul	40	418	0	58	55	477	96	1021	221	2244	725	7098	1137	11316
Aug	41	435	1	56	28	497	77	982	206	2263	609	7089	962	11322
Sep		409		53		481		917		2122		6645	0	10627
Oct		401		51		475		893		2060		6429	0	10309
Nov		398		51		469		863		2010		6239	0	10030
Dec		394		48		464		834		1977		5997	0	9714

## RETAIL MOTORCYCLE UNIT SALES-STREET BIKES-SPORT

	up to 250cc		251 TO 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	75	1521	17	1489	50	1923	50	3550	35	597	63	2439	290	11519
Feb	27	1475	36	1485	63	1953	81	3548	47	639	92	2419	346	11519
Mar	223	1428	209	1549	223	2086	452	3635	185	810	430	2604	1722	12112
Apr	199	1384	172	1464	392	2110	415	3428	304	1063	419	2571	1901	12020
May	194	1325	288	1355	490	2187	570	3171	270	1238	579	2613	2391	11889
Jun	134	1299	195	1337	435	2350	469	3165	160	1362	277	2613	1670	12126
Jul	127	1309	167	1333	291	2308	586	3433	90	1298	266	2681	1527	12362
Aug	100	1308	129	1382	153	2275	402	3425	67	1285	222	2707	1073	12382
Sep	185	1400	72	1355	109	2297	285	3534	40	1293	170	2736	861	12615
Oct	68	1385	50	1358	71	2308	157	3557	35	1269	110	2733	491	12610
Nov	23	1382	14	1355	41	2331	47	3543	18	1266	56	2736	199	12613
Dec	32	1387	27	1376	52	2370	49	3563	33	1284	86	2770	279	12750
2015 Jan	13	1325	29	1388	55	2375	105	3618	29	1278	57	2764	288	12748
Feb	25	1323	50	1402	64	2376	113	3650	63	1294	106	2778	421	12823
Mar	77	1177	308	1501	337	2490	685	3883	224	1333	473	2821	2104	13205
Apr	84	1062	341	1670	275	2373	549	4017	300	1329	395	2797	1944	13248
May	103	971	736	2118	273	2156	776	4223	287	1346	473	2691	2648	13505
Jun	99	936	560	2483	274	1995	624	4378	252	1438	453	2867	2262	14097
Jul	110	919	504	2820	216	1920	492	4284	203	1551	352	2953	1877	14447
Aug	90	909	351	3042	118	1885	352	4234	108	1592	219	2950	1238	14612
Sep	74	798	202	3172	84	1860	277	4226	86	1638	184	2964	907	14658
Oct	28	758	106	3228	34	1823	141	4210	49	1652	130	2984	488	14655
Nov	23	758	52	3266	18	1800	60	4223	22	1656	65	2993	240	14696
Dec	30	756	58	3297	31	1779	83	4257	26	1649	68	2975	296	14713
2016 Jan	21	764	48	3316	36	1760	78	4230	27	1647	77	2995	287	14712
Feb	35	774	147	3413	56	1752	153	4270	63	1647	136	3025	590	14881
Mar	95	792	363	3468	188	1603	527	4112	207	1630	501	3053	1881	14658
Apr	102	810	614	3741	254	1582	641	4204	348	1678	521	3179	2480	15194
May	70	777	719	3724	336	1645	732	4160	451	1842	651	3357	2959	15505
Jun	100	778	581	3745	273	1644	578	4114	322	1912	428	3332	2282	15525
Jul	66	734	351	3592	178	1606	411	4033	247	1956	313	3293	1566	15214
Aug	50	694	277	3518	178	1666	345	4026	183	2031	276	3350	1309	15285
Sep	49	669	174	3490	93	1675	232	3981	94	2039	237	3403	879	15257
Oct	20	661	106	3490	51	1692	81	3921	48	2038	108	3381	414	15183
Nov	9	647	56	3494	28	1702	40	3901	26	2042	84	3400	243	15186
Dec	21	638	46	3482	28	1699	43	3861	11	2027	68	3400	217	15107
2017 Jan	33	650	50	3484	52	1715	73	3856	27	2027	65	3388	300	15120
Feb	29	644	79	3416	65	1724	139	3842	55	2019	143	3395	510	15040
Mar	83	632	254	3307	213	1749	576	3891	231	2043	426	3320	1783	14942
Apr	86	616	329	3022	319	1814	512	3762	373	2068	457	3256	2076	14538
May	115	661	358	2661	349	1827	702	3732	392	2009	651	3256	2567	14146
Jun	98	659	425	2505	345	1899	567	3721	351	2038	492	3320	2278	14142
Jul	86	679	312	2466	255	1976	401	3711	193	1984	284	3291	1531	14107
Aug	69	698	289	2478	196	1994	298	3664	147	1948	272	3287	1271	14069
Sep		649		2304		1901		3432		1854		3050	0	13190
Oct		629		2198		1850		3351		1806		2942	0	12776
Nov		620		2142		1822		3311		1780		2858	0	12533
Dec		599		2096		1794		3268		1769		2790	0	12316

## RETAIL MOTORCYCLE UNIT SALES-STREET BIKES-TOURING

	up to 250cc		251 TO 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc &over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	0	0	0	0	0	0	4	36	13	411	340	10685	357	11132
Feb	0	0	0	0	0	0	5	41	24	424	555	10802	584	11267
Mar	0	0	0	0	0	0	13	54	76	452	1110	10945	1199	11451
Apr	0	0	0	0	0	0	18	72	64	465	2005	11051	2087	11588
May	0	0	0	0	0	0	19	91	71	429	1609	10766	1699	11286
Jun	0	0	0	0	0	0	13	102	65	447	1497	11147	1575	11696
Jul	0	0	0	0	0	0	23	120	40	448	1176	11231	1239	11799
Aug	0	0	0	0	0	0	13	115	27	438	939	11169	979	11722
Sep	0	0	0	0	0	0	8	118	25	435	822	11251	855	11804
Oct	0	0	0	0	0	0	13	130	6	427	566	11280	585	11837
Nov	0	0	0	0	0	0	2	131	8	428	285	11257	295	11816
Dec	0	0	0	0	0	0	1	132	5	424	374	11278	380	11834
2015 Jan	0	0	0	0	0	0	1	129	15	426	346	11284	362	11839
Feb	0	0	0	0	0	0	3	127	15	417	412	11141	430	11685
Mar	0	0	0	0	0	0	19	133	32	373	1000	11031	1051	11537
Apr	0	0	0	0	0	0	22	137	43	352	1675	10701	1740	11190
May	0	0	0	0	0	0	22	140	57	338	1403	10495	1482	10973
Jun	0	0	0	0	0	0	14	141	53	326	1252	10250	1319	10717
Jul	0	0	0	0	0	0	8	126	37	323	1187	10261	1232	10710
Aug	0	0	0	0	0	0	9	122	18	314	1025	10347	1052	10783
Sep	0	0	0	0	0	0	9	123	16	305	881	10406	906	10834
Oct	0	0	0	0	0	0	3	113	13	312	516	10356	532	10781
Nov	0	0	0	0	0	0	1	112	14	318	264	10335	279	10765
Dec	0	0	0	0	0	0	1	112	1	314	383	10344	385	10770
2016 Jan	0	0	0	0	0	0	7	118	5	304	332	10330	344	10752
Feb	0	0	0	0	0	0	3	118	24	313	562	10480	589	10911
Mar	0	0	0	0	0	0	23	122	31	312	1192	10672	1246	11106
Apr	0	0	0	0	0	0	21	121	44	313	1443	10440	1508	10874
May	0	0	0	0	0	0	28	127	58	314	1361	10398	1447	10839
Jun	0	0	0	0	0	0	19	132	39	300	1304	10450	1362	10882
Jul	0	0	0	0	0	0	18	142	31	294	1095	10358	1144	10794
Aug	0	0	0	0	0	0	11	144	33	309	943	10276	987	10729
Sep	0	0	0	0	0	0	7	142	15	308	835	10230	857	10680
Oct	0	0	0	0	0	0	5	144	16	311	435	10149	456	10604
Nov	0	0	0	0	0	0	0	143	3	300	308	10193	311	10636
Dec	0	0	0	0	0	0	3	145	4	303	365	10175	372	10623
2017 Jan	0	0	0	0	0	0	1	139	12	310	375	10218	388	10667
Feb	0	0	0	0	0	0	4	140	20	306	646	10302	670	10748
Mar	0	0	0	0	0	0	4	121	48	323	1147	10257	1199	10701
Apr	0	0	0	0	0	0	10	110	39	318	1447	10261	1496	10689
May	0	0	0	0	0	0	11	93	36	296	1350	10250	1397	10639
Jun	0	0	0	0	0	0	9	83	51	308	1273	10219	1333	10610
Jul	0	0	0	0	0	0	0	65	26	303	1012	10136	1038	10504
Aug	0	0	0	0	0	0	6	60	30	300	834	10027	870	10387
Sep								53		285		9192	0	9530
Oct								48		269		8757	0	9074
Nov								48		266		8449	0	8763
Dec								45		262		8084	0	8391

## RETAIL MOTORCYCLE UNIT SALES-STREET BIKES

	up to 250cc		251 to 400cc		401 to 600cc		601 TO 750cc		751 TO 950cc		951cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	76	1780	17	1489	50	1926	70	4713	104	3622	600	20778	917	34308
Feb	38	1739	36	1485	63	1956	115	4685	174	3682	987	20843	1413	34390
Mar	250	1700	209	1549	223	2089	556	4752	596	3959	2176	21057	4010	35106
Apr	235	1638	172	1464	392	2110	578	4480	751	4266	3426	20896	5554	34854
May	238	1569	288	1355	490	2187	759	4133	877	4451	3353	20238	6005	33933
Jun	193	1568	195	1337	435	2350	617	4183	702	4652	2826	20616	4968	34706
Jul	159	1577	167	1333	291	2308	729	4444	448	4589	2198	20717	3992	34968
Aug	119	1573	129	1382	155	2277	473	4398	291	4472	1722	20678	2889	34780
Sep	200	1662	72	1355	109	2299	334	4509	220	4479	1349	20706	2284	35010
Oct	77	1648	50	1358	71	2310	193	4543	125	4426	912	20706	1428	34991
Nov	25	1646	14	1355	42	2334	67	4532	56	4406	479	20647	683	34920
Dec	35	1645	27	1376	54	2375	62	4553	83	4427	685	20713	946	35089
2015 Jan	18	1587	29	1388	58	2383	132	4615	111	4434	650	20763	998	35170
Feb	33	1582	50	1402	66	2386	154	4654	185	4445	910	20686	1398	35155
Mar	106	1438	308	1501	349	2512	931	5029	590	4439	2398	20908	4682	35827
Apr	119	1322	341	1670	303	2423	779	5230	693	4381	3037	20519	5272	35545
May	153	1237	736	2118	309	2242	1067	5538	790	4294	2836	20002	5891	35431
Jun	138	1182	560	2483	297	2104	884	5805	767	4359	2540	19716	5186	35649
Jul	137	1160	504	2820	226	2039	665	5741	578	4489	2219	19737	4329	35986
Aug	102	1143	351	3042	119	2003	456	5724	305	4503	1694	19709	3027	36124
Sep	90	1033	202	3172	92	1986	364	5754	281	4564	1473	19833	2502	36342
Oct	32	988	106	3228	42	1957	178	5739	134	4573	926	19847	1418	36332
Nov	29	992	52	3266	24	1939	83	5755	77	4594	472	19840	737	36386
Dec	30	987	58	3297	39	1924	104	5797	79	4590	686	19841	996	36436
2016 Jan	23	992	48	3316	36	1902	153	5818	98	4577	614	19805	972	36410
Feb	42	1001	147	3413	58	1894	251	5915	201	4593	1050	19945	1749	36761
Mar	125	1020	372	3477	202	1747	827	5811	586	4589	2771	20318	4883	36962
Apr	134	1035	619	3755	288	1732	869	5901	768	4664	3205	20486	5883	37573
May	107	989	724	3743	348	1771	1001	5835	912	4786	3226	20876	6318	38000
Jun	136	987	593	3776	286	1760	779	5730	721	4740	2731	21067	5246	38060
Jul	92	942	356	3628	185	1719	566	5631	504	4666	2164	21012	3867	37598
Aug	74	914	280	3557	186	1786	472	5647	403	4764	1837	21155	3252	37823
Sep	75	899	177	3532	109	1803	304	5587	250	4733	1516	21198	2431	37752
Oct	28	895	108	3534	57	1818	110	5519	126	4725	759	21031	1188	37522
Nov	12	878	56	3538	34	1828	70	5506	79	4727	582	21141	833	37618
Dec	25	873	49	3529	33	1822	75	5477	48	4696	675	21130	905	37527
2017 Jan	33	883	50	3531	52	1838	92	5416	97	4695	693	21209	1017	37572
Feb	40	881	81	3465	68	1848	180	5345	179	4673	1194	21353	1742	37565
Mar	120	876	266	3359	217	1863	720	5238	517	4604	2413	20995	4253	36935
Apr	153	895	346	3086	374	1949	623	4992	734	4570	2993	20783	5223	36275
May	217	1005	371	2733	538	2139	895	4886	880	4538	3132	20689	6033	35990
Jun	194	1063	428	2568	475	2328	759	4866	778	4595	2710	20668	5344	36088
Jul	126	1097	312	2524	310	2453	497	4797	440	4531	2021	20525	3706	35927
Aug	110	1133	290	2534	224	2491	381	4706	383	4511	1715	20403	3103	35778
Sep		1058		2357		2382		4402		4261		18887	0	33347
Oct		1030		2249		2325		4292		4135		18128	0	32159
Nov		1018		2193		2291		4222		4056		17546	0	31326
Dec		993		2144		2258		4147		4008		16871	0	30421



## RETAIL MOTORCYCLE UNIT SALES-DUAL PURPOSE

	up to 125cc		126 to 250cc		251cc to 950cc		951cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	0	0	25	1266	59	1989	29	693	113	3948
Feb	0	0	36	1254	63	1976	37	713	136	3943
Mar	0	0	155	1267	252	2002	75	726	482	3995
Apr	0	0	241	1275	335	1988	169	778	745	4041
May	0	0	259	1322	368	2004	155	807	782	4133
Jun	0	0	165	1373	244	2023	86	798	495	4194
Jul	0	0	164	1366	208	2029	94	845	466	4240
Aug	1	1	111	1319	150	1978	55	839	317	4137
Sep	0	1	98	1349	84	1938	42	834	224	4122
Oct	0	1	58	1354	72	1922	39	837	169	4114
Nov	0	1	46	1377	45	1907	19	807	110	4092
Dec	0	1	43	1401	75	1955	29	829	147	4186
2015 Jan	0	1	54	1430	80	1976	26	826	160	4233
Feb	0	1	72	1466	93	2006	43	832	208	4305
Mar	0	1	206	1517	308	2062	77	834	591	4414
Apr	0	1	314	1590	297	2024	153	818	764	4433
May	0	1	305	1636	281	1937	144	807	730	4381
Jun	0	1	227	1698	254	1947	158	879	639	4525
Jul	0	1	181	1715	219	1958	103	888	503	4562
Aug	0	0	111	1715	152	1960	67	900	330	4575
Sep	0	0	100	1717	104	1980	50	908	254	4605
Oct	0	0	73	1732	84	1992	43	912	200	4636
Nov	0	0	35	1721	62	2009	30	923	127	4653
Dec	0	0	40	1718	40	1974	28	922	108	4614
2016 Jan	0	0	51	1715	43	1937	20	916	114	4568
Feb	0	0	61	1704	109	1953	40	913	210	4570
Mar	0	0	174	1672	312	1957	113	949	599	4578
Apr	0	0	332	1690	324	1984	148	944	804	4618
May	0	0	263	1648	314	2017	146	946	723	4611
Jun	0	0	228	1649	293	2056	233	1021	754	4726
Jul	0	0	142	1610	186	2023	110	1028	438	4661
Aug	0	0	138	1637	185	2056	109	1070	432	4763
Sep	0	0	86	1623	134	2086	77	1097	297	4806
Oct	0	0	51	1601	86	2088	86	1140	223	4829
Nov	0	0	51	1617	49	2075	59	1169	159	4861
Dec	0	0	49	1626	53	2088	50	1191	152	4905
2017 Jan	0	0	50	1625	95	2140	47	1218	192	4983
Feb	0	0	66	1630	122	2153	79	1257	267	5040
Mar	0	0	230	1686	357	2198	162	1306	749	5190
Apr	0	0	319	1673	312	2186	262	1420	893	5279
May	0	0	307	1717	357	2229	258	1532	922	5478
Jun	0	0	261	1750	280	2216	278	1577	819	5543
Jul	0	0	146	1754	178	2208	164	1631	488	5593
Aug	0	0	117	1733	180	2203	143	1665	440	5601
Sep		0		1647		2069		1588	0	5304
Oct		0		1596		1983		1502	0	5081
Nov		0		1545		1934		1443	0	4922
Dec		0		1496		1881		1393	0	4770

## RETAIL MOTORCYCLE UNIT SALES-OFF ROAD RECREATION

	up to 125cc		126 to 250cc		251 cc and over		TOTAL	
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	60	2667	29	1410	0	4	89	4081
Feb	60	2679	36	1405	0	4	96	4088
Mar	292	2793	137	1475	0	2	429	4270
Apr	380	2803	150	1402	0	1	530	4206
May	486	2862	258	1354	0	1	744	4217
Jun	470	2963	209	1335	0	1	679	4299
Jul	348	2905	167	1292	0	1	515	4198
Aug	224	2810	121	1292	0	1	345	4103
Sep	153	2804	78	1304	0	0	231	4108
Oct	126	2798	47	1295	0	0	173	4093
Nov	65	2790	23	1289	0	0	88	4079
Dec	152	2816	43	1298	0	0	195	4114
2015 Jan	60	2816	30	1299	3	3	93	4118
Feb	57	2813	38	1301	3	6	98	4120
Mar	241	2762	223	1387	12	18	476	4167
Apr	359	2741	241	1478	17	35	617	4254
May	486	2741	289	1509	19	54	794	4304
Jun	409	2680	294	1594	20	74	723	4348
Jul	350	2682	203	1630	11	85	564	4397
Aug	265	2723	131	1640	8	93	404	4456
Sep	197	2767	85	1647	11	104	293	4518
Oct	147	2788	61	1661	2	106	210	4555
Nov	102	2825	39	1677	4	110	145	4612
Dec	214	2887	67	1701	2	112	283	4700
2016 Jan	65	2892	39	1710	12	121	116	4723
Feb	74	2909	59	1731	18	136	151	4776
Mar	271	2939	162	1670	21	145	454	4754
Apr	446	3026	262	1691	19	147	727	4864
May	390	2930	232	1634	14	142	636	4706
Jun	395	2916	207	1547	10	132	612	4595
Jul	315	2881	154	1498	3	124	472	4503
Aug	286	2902	178	1545	2	118	466	4565
Sep	195	2900	84	1544	2	109	281	4553
Oct	91	2844	45	1528	2	109	138	4481
Nov	144	2886	60	1549	1	106	205	4541
Dec	177	2849	84	1566	3	107	264	4522
2017 Jan	58	2842	25	1552	1	96	84	4490
Feb	97	2865	52	1545	2	80	151	4490
Mar	273	2867	169	1552	1	60	443	4479
Apr	487	2908	318	1608	7	48	812	4564
May	629	3147	321	1697	1	35	951	4879
Jun	540	3292	290	1780	1	26	831	5098
Jul	400	3377	168	1794	1	24	569	5195
Aug	332	3423	157	1773	0	22	489	5218
Sep		3228		1689		20	0	4937
Oct		3137		1644		18	0	4799
Nov		2993		1584		17	0	4594
Dec		2816		1500		14	0	4330

## RETAIL MOTORCYCLE UNIT SALES-COMPETITION

	up to 80cc		81 to 125cc		126 to 250cc		251 & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	10	259	27	571	115	3169	110	2944	262	6943
Feb	17	255	25	572	152	3197	173	2946	367	6970
Mar	25	253	45	581	379	3290	363	2980	812	7104
Apr	48	255	101	592	591	3387	461	2892	1201	7126
May	45	267	141	653	640	3495	520	2976	1346	7391
Jun	27	274	112	704	491	3596	327	3038	957	7612
Jul	35	282	77	709	386	3608	244	3033	742	7632
Aug	29	276	64	708	273	3607	194	2991	560	7582
Sep	18	286	41	705	228	3640	238	3016	525	7647
Oct	12	283	36	710	182	3643	200	3036	430	7672
Nov	13	289	20	710	103	3646	128	3054	264	7699
Dec	10	289	33	722	118	3658	105	3063	266	7732
2015 Jan	9	288	18	713	113	3656	115	3068	255	7725
Feb	16	287	29	717	141	3645	157	3052	343	7701
Mar	52	314	109	781	394	3660	426	3115	981	7870
Apr	42	308	121	801	498	3567	458	3112	1119	7788
May	47	310	110	770	479	3406	379	2971	1015	7457
Jun	38	321	123	781	373	3288	319	2963	853	7353
Jul	27	313	90	794	280	3182	229	2948	626	7237
Aug	20	304	81	811	213	3122	217	2971	531	7208
Sep	35	321	61	831	236	3130	273	3006	605	7288
Oct	16	325	38	833	231	3179	239	3045	524	7382
Nov	19	331	33	846	162	3238	173	3090	387	7505
Dec	25	346	48	861	105	3225	178	3163	356	7595
2016 Jan	4	341	25	868	139	3251	136	3184	304	7644
Feb	10	335	47	886	190	3300	196	3223	443	7744
Mar	50	333	117	894	381	3287	470	3267	1018	7781
Apr	57	348	122	895	514	3303	476	3285	1169	7831
May	43	344	95	880	497	3321	393	3299	1028	7844
Jun	39	345	82	839	341	3289	332	3312	794	7785
Jul	35	353	83	832	341	3350	322	3405	781	7940
Aug	37	370	55	806	287	3424	283	3471	662	8071
Sep	30	365	56	801	236	3424	250	3448	572	8038
Oct	14	363	35	798	160	3353	202	3411	411	7925
Nov	25	369	44	809	158	3349	260	3498	487	8025
Dec	10	354	27	788	147	3391	180	3500	364	8033
2017 Jan	10	360	19	782	122	3374	184	3548	335	8064
Feb	20	370	33	768	189	3373	267	3619	509	8130
Mar	49	369	96	747	460	3452	620	3769	1225	8337
Apr	56	368	102	727	515	3453	523	3816	1196	8364
May	49	374	129	761	587	3543	521	3944	1286	8622
Jun	40	375	110	789	445	3647	419	4031	1014	8842
Jul	49	389	75	781	298	3604	274	3983	696	8757
Aug	36	388	79	805	335	3652	281	3981	731	8826
Sep		358		749		3416		3731	0	8254
Oct		344		714		3256		3529	0	7843
Nov		319		670		3098		3269	0	7356
Dec		309		643		2951		3089	0	6992

**Retail Scooter Sales Report  
For the Month of August 2017**

**By Province**

	Current Month	% of Volume	Same Month LFY	% of Volume	Unit Change	% Change	YTD	% of Volume	Prior YTD	% of Volume	Unit Change	% Change
British Columbia	73	22.81%	65	18.84%	8	12.31%	479	16.73%	596	20.92%	-117	-19.63%
Alberta	13	4.06%	37	10.72%	-24	-64.86%	263	9.19%	299	10.49%	-36	-12.04%
Saskatchewan	0	0.00%	2	0.58%	-2	-100.00%	10	0.35%	23	0.81%	-13	-56.52%
Manitoba	4	1.25%	9	2.61%	-5	-55.56%	42	1.47%	57	2.00%	-15	-26.32%
Ontario	35	10.94%	23	6.67%	12	52.17%	246	8.59%	243	8.53%	3	1.23%
Quebec	175	54.69%	189	54.78%	-14	-7.41%	1,636	57.14%	1,439	50.51%	197	13.69%
New Brunswick	12	3.75%	11	3.19%	1	9.09%	117	4.09%	117	4.11%	0	0.00%
Prince Edward Island	1	0.31%	1	0.29%	0	0.00%	5	0.17%	10	0.35%	-5	-50.00%
Nova Scotia	5	1.56%	3	0.87%	2	66.67%	39	1.36%	35	1.23%	4	11.43%
Newfoundland	1	0.31%	2	0.58%	-1	-50.00%	10	0.35%	10	0.35%	0	0.00%
Nunavut	1	0.31%	2	0.58%	-1	-50.00%	4	0.14%	13	0.46%	-9	-69.23%
Northwest Territories	0	0.00%	1	0.29%	-1	-100.00%	8	0.28%	6	0.21%	2	33.33%
Yukon	0	0.00%	0	0.00%	0 / 0		4	0.14%	1	0.04%	3	300.00%
<b>Province TOTAL</b>	<b>320</b>	<b>100.00%</b>	<b>345</b>	<b>100.00%</b>	<b>-25</b>	<b>-7.25%</b>	<b>2,863</b>	<b>100.00%</b>	<b>2,849</b>	<b>100.00%</b>	<b>14</b>	<b>0.49%</b>

## COHV Statistics Report

**Retail OHV Sales Report**  
For the Month of August 2017

	Current Month	% of Volume	Same Month LFY	% of Volume	Unit Change	% Change	YTD	% of Volume	Prior YTD	% of Volume	Unit Change	% Change
British Columbia	292	6.94%	294	7.23%	-2	-0.68%	2,425	7.28%	2,378	7.34%	47	1.98%
Alberta	417	9.91%	460	11.32%	-43	-9.35%	3,995	12.00%	3,888	12.01%	107	2.75%
Saskatchewan	150	3.57%	218	5.36%	-68	-31.19%	1,688	5.07%	2,097	6.48%	-409	-19.50%
Manitoba	141	3.35%	161	3.96%	-20	-12.42%	1,636	4.91%	1,590	4.91%	46	2.89%
Ontario	1,218	28.96%	1,147	28.22%	71	6.19%	9,356	28.10%	8,360	25.82%	996	11.91%
Quebec	1,148	27.29%	923	22.71%	225	24.38%	7,923	23.79%	7,112	21.97%	811	11.40%
New Brunswick	190	4.52%	204	5.02%	-14	-6.86%	1,547	4.65%	1,706	5.27%	-159	-9.32%
Prince Edward Island	40	0.95%	21	0.52%	19	90.48%	220	0.66%	184	0.57%	36	19.57%
Nova Scotia	174	4.14%	179	4.40%	-5	-2.79%	1,540	4.62%	1,784	5.51%	-244	-13.68%
Newfoundland	327	7.77%	357	8.78%	-30	-8.40%	2,270	6.82%	2,583	7.98%	-313	-12.12%
Northwest Territories	25	0.59%	18	0.44%	7	38.89%	162	0.49%	184	0.57%	-22	-11.96%
Yukon Territory	26	0.62%	26	0.64%	0	0.00%	150	0.45%	119	0.37%	31	26.05%
Nunavut	58	1.38%	56	1.38%	2	3.57%	387	1.16%	392	1.21%	-5	-1.28%
<b>Province TOTAL</b>	<b>4,206</b>	<b>100.00%</b>	<b>4,064</b>	<b>100.00%</b>	<b>142</b>	<b>3.49%</b>	<b>33,299</b>	<b>100.00%</b>	<b>32,377</b>	<b>100.00%</b>	<b>922</b>	<b>2.85%</b>

## RETAIL OHV UNIT SALES

	up to 100cc		101 to 200cc		201 to 300cc		301 to 400cc		401 to 500cc		501cc & over		TOTAL	TOTAL
	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS	MONTH	12 MOS
2014 Jan	73	2436	5	381	23	769	104	2627	849	20758	1245	25213	2299	52184
Feb	87	2440	13	383	17	764	91	2650	839	20693	1248	25300	2295	52230
Mar	196	2453	18	359	47	748	144	2629	1326	20244	2181	25195	3912	51628
Apr	411	2554	43	347	80	733	234	2529	2191	19973	3967	26016	6926	52152
May	425	2583	60	356	125	714	310	2479	2418	19611	3664	26241	7002	51984
Jun	302	2605	39	348	84	705	309	2578	1713	19433	2493	26426	4940	52095
Jul	232	2634	33	352	70	689	258	2557	1596	19410	2422	26835	4611	52477
Aug	192	2564	21	338	52	662	198	2471	1408	18756	2310	26853	4181	51644
Sep	171	2561	21	312	56	656	197	2440	1741	18038	2579	27033	4765	51040
Oct	171	2571	11	302	35	645	166	2366	1965	18081	2408	27238	4756	51203
Nov	122	2597	9	298	23	640	100	2292	1061	18024	1447	27229	2762	51080
Dec	331	2713	19	292	30	642	148	2259	1101	18208	1491	27455	3120	51569
2015 Jan	72	2712	9	296	17	636	110	2265	761	18120	1238	27448	2207	51477
Feb	95	2720	9	292	25	644	98	2272	820	18101	1252	27452	2299	51481
Mar	251	2775	29	303	56	653	221	2349	1448	18223	2673	27944	4678	52247
Apr	396	2760	44	304	76	649	435	2550	2041	18073	3637	27614	6629	51950
May	323	2658	78	322	72	596	441	2681	1914	17569	3105	27055	5933	50881
Jun	268	2624	67	350	95	607	517	2889	1580	17436	2815	27377	5342	51283
Jul	234	2626	49	366	82	619	272	2903	1282	17122	1970	26925	3889	50561
Aug	153	2587	54	399	55	622	302	3007	1071	16785	2216	26831	3851	50231
Sep	173	2589	40	418	59	625	321	3131	1313	16357	2897	27149	4803	50269
Oct	108	2526	35	442	33	623	379	3344	1256	15648	2746	27487	4557	50070
Nov	101	2505	27	460	32	632	214	3458	837	15424	1542	27582	2753	50061
Dec	327	2501	76	517	36	638	178	3488	905	15228	1723	27814	3245	50186
2016 Jan	61	2490	24	532	17	638	127	3505	704	15171	1316	27892	2249	50228
Feb	83	2478	72	595	31	644	153	3560	749	15100	1528	28168	2616	50545
Mar	214	2441	66	632	68	656	239	3578	1324	14976	2684	28179	4595	50462
Apr	339	2384	115	703	65	645	211	3354	1704	14639	3558	28100	5992	49825
May	274	2335	85	710	73	646	173	3086	1530	14255	2977	27972	5112	49004
Jun	219	2286	80	723	50	601	178	2747	1311	13986	2563	27720	4401	48063
Jul	160	2212	48	722	28	547	120	2595	989	13693	2003	27753	3348	47522
Aug	196	2255	62	730	33	525	105	2398	1253	13875	2415	27952	4064	47735
Sep	130	2212	49	739	59	525	114	2191	1374	13936	3071	28126	4797	47729
Oct	127	2231	22	726	31	523	91	1903	1096	13776	2350	27730	3717	46889
Nov	146	2276	45	744	25	516	91	1780	782	13721	1725	27913	2814	46950
Dec	230	2179	71	739	19	499	42	1644	668	13484	1352	27542	2382	46087
2017 Jan	105	2223	18	733	14	496	44	1561	596	13376	1461	27687	2238	46076
Feb	81	2221	23	684	17	482	56	1464	618	13245	1407	27566	2202	45662
Mar	292	2299	66	684	46	460	90	1315	1580	13501	2383	27265	4457	45524
Apr	389	2349	116	685	66	461	115	1219	1423	13220	3506	27213	5615	45147
May	428	2503	124	724	59	447	148	1194	1755	13445	3431	27667	5945	45980
Jun	447	2731	142	786	77	474	152	1168	1644	13778	2740	27844	5202	46781
Jul	263	2834	70	808	29	475	60	1108	1055	13844	1956	27797	3433	46866
Aug	214	2852	50	796	17	459	62	1065	1404	13995	2459	27841	4206	47008
Sep		2722		747		400		951		12621		24770	0	42211
Oct		2595		725		369		860		11525		22420	0	38494
Nov		2449		680		344		769		10743		20695	0	35680
Dec		2219		609		325		727		10075		19343	0	33298